

Needfinding

Use the template here to identify the needs for the change you want to create. Start by completing the sentence that describes the change you want to create. Then, go through the fields one by one and answer as many questions as you can. Find the answers to the questions by observing and interviewing individuals who can provide you with insights into the situation, motivation, and desired outcome. Record your answers in the fields.

When...

Situation

1. What is the challenge? What do we want to know and which assumptions do we need to test?

We want to...

Motivation

2. Who is involved? Who does the problem affect and who is in charge?

In order to...

Impact

3. Why is this important? Why does this problem occur and why hasn't it been solved?

4. Where does the problem occur? Where has it been solved before and where has similar situations occurred?

5. When does the problem occur? When do we need to see results and when can we start?

6. How can we turn the problem into a possibility? How could we solve it? What has been done to solve this before?

